ABSTRACT

In development of the corporate world and trade, bussiness strategy is

needed in the face of competition of business, especially in the field of Clothing

Company. Along with its, industrial firm claimed to compete with fellow venture

of its kind in order to be able to still exist, its make companies strive to create a

better product in the face of competition more and more engaged in the same

industry.

This research contains one variable independent and one dependent

variable. The independent variable is quality product (X) and the dependent

variable is customer satisfaction (Y).

The primary data is collected through survey methods contains 100

respondent by using accidental sampling technique. This kind of research is

descriptive analysis with quantitative methods to 100 respondent which are the

customers of Fazry clothing company . While data analysis technique that writer

use is simple linear analysis.

The result of this research using descriptive analysis equal to 73% for

quality product variable and 76% for customer satisfaction variable. Therefore, we

can conclude that quality product have an effect against customer satisfaction

equal to 58.9% and the rest of them equal to 41.1% be affected by other factor

that not studied in this research.

Keyword: Quality Product, Customer Satisfaction, Fazry

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