

ABSTRACT

To support the performance of organization in competition, an organization must make various efforts to empower human resources that aims to improve the performance of each individual. This research aims to study and analysis influence of work motivation on the performance of employees at the Office of the Directorate General of Development of Disadvantaged Regions.

This research uses quantitative method with descriptive and causal research type. In this study, 85 employees were sampled according to population size (saturation sample). Data analysis techniques used are correlation analysis and simple regression analysis.

The results of hypothesis testing shows that working motivation significantly influence the performance of employees at the office of the Directorate General of Development of Disadvantaged Regions.

Keywords: Employees Performance, Work Motivation, Intrinsic Motivation, Extrinsic Motivation