ABSTRACT

Cibaduyut Sentra Sepatu which is located on the cibaduyut road in the

city of Bnadung is Sentra Sepatu and makes this Sentra Sepatu a potential type of

industry in the city of Bandung. For MSMEs in improving the quality of MSMEs in

Cibaduyut Shoes Center.

The purpose of the study is descriptive research that is used to describe

or analyze whether there is a relationship between Managerial Ability in Business

Performance in Cibaduyut Shoes Center in Bandung City. The data used are

primary data and also secondary data collected through observations,

questionnaire interviews (questionnaires), and literature in explaining the results

of research, data analysis techniques used are descriptive analysis and IBM SPSS

Statistics.

The method used in this study is a descriptive research method carried

out by researchers. The researcher collected data by distributing questionnaires

directly to the manager of the Cibaduyut Sentra Sepatu store. In terms of testing the

validity of the data the author uses an offline questionnaire distribution which is

addressed to the manager of the Cibaduyut Sentra Sepatu store.

The results of this study are managerial ability (X) influencing business

performance (Y) of entrepreneurs in Cibaduyut Shoes Center, with a percentage of

25.3%. And based on hypothesis testing (T) This shows that Managerial Ability

influences Business Performance. Which means that Managerial Ability performed

by a manager will affect the Performance of the Business. What was done by

researchers found that the managerial ability factor had an effect on business

performance in Cibaduyut Sentra Sepatu by 25.3%, which meant that the ability

factor had an effect on business performance.

Keywords: Managerial Ability, Business Performance