## ABSTRACT

# HALAL SYSTEM DESIGN IN SALES MANAGEMENT MODULE BASED ON ENTERPRISE RESOURCE PLANNING USING ODOO IN COSMETIC INDUSTRY USING ASAP METHOD (CASE STUDY: CV.SKIN SOLUTION BEAUTY CARE INDONESIA )

#### By

## **KHAIREN NIZA MEFID**

## 1202150285

The cosmetics industry is a rapidly growing industry in Indonesia, but out of a total of 500 companies that are members of the Indonesian Cosmetics Company (Perkosmi), only about 70 companies are halal certified. Indonesia is a country with the largest Muslim population, demand for halal products will increase.

CV. Skin Solution Beauty Care Indonesia has a number of business processes from the procurement process to the sale and distribution of products, so it requires a system that can integrate and monitor business processes in accordance with LPPOM MUI's halal standardization. By using an ERP system on the Odoo 10.0 application sales and distribution module using the ASAP (AcceleratedSAP)method.

The results obtained are halal system integration, so that they can know the sales results in real time and can do documentation in the form of customer data, quotations, sales orders, invoices, delivery orders, and produce halal reports on sales management that can store and show reports for parts marketing. So that the design of the halal ERP system can be tailored to the needs of the company in order to overcome the problems faced by the industry. Keywords : ERP, odoo, sales and distribution, ASAP