

ABSTRACT

Information technology has become not the main strategy in competing with many businesses. We can discuss this in terms of aspects of the benefits and uses of information system technology. However, there are a number of small companies that are still passive towards the advancement of these technologies. As experienced by the Stonewoods company. In 2017 the Stonewood company corrected errors in shipping goods to its customers and resellers. From the results of interviews with the CEO of the company, there were several discussions available. This obstacle can argue that the company does not use ordering technology online through E-commerce and there is no good and centralized integrated sales record. Therefore an ERP concept is needed to solve the problem of the Stonewoods company. This is proven by the previous results of research that has been proven to be able to alleviate the same problems in various companies.

Therefore, this research is expected to help provide solutions to the Stonewood company as well as an indicator and evaluation of previous research.

Keywords: *E-commerce, ERP, Sales Management, Odoo, RAD, RACI, GAP*