ABSTRACT

In 2018, a Ministry of Industry press release stated that Indonesia needed at least

4 million new entrepreneurs. Data from the Ministry of Women and Child

Protection shows that business operators are still dominated by men compared to

women. The World Bank states that women in Indonesia are able to contribute 9.1%

of total GDP in 2017. Nevertheless, women have special problems that are female

in nature that is able to impede the course of business compared to men.

The purpose of this study was to determine the influence of motivation variables

and barriers to entrepreneurial intentions. In addition, this study also aims to

determine the existence of motivational factors and barriers that simultaneously

influence entrepreneurial intentions. This research was conducted at the Women

Entrepreneurs Association (IWAPI) in Cianjur.

The method used in this research is a quantitative method. This research is also a

descriptive and causal research. The population in this study was members of

IWAPI Cianjur City with a sample of 155 people. The analysis in this study uses

multiple linear aggressions using SPSS 23

The results of this study indicate that there is a positive and significant influence

between the variables of motivation with entrepreneurial intentions. The barriers

variable does not affect entrepreneurial intentions. In addition, motivation and

barriers variables simultaneously influence entrepreneurial intentions.

The results of this study are expected to provide input to IWAPI in Cianjur so that

it can be used as an effort to improve the quality of entrepreneurship.

Keywords: Motivation, Barriers, Entrepreneurial Intentions, Entrepreneur Women

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