**ABSTRACT** 

The cooperation done by the ASEAN countries (including Indonesia) with

China demands Indonesia to increase its productivity of firms in terms of

increasing the number of production but with minimum cost incurred by the

firms without descreasing the quality of the products. It is required to improve

competitiveness of local products with impor products, especially the products

coming from China. Which are known that they have have lower price than the

local products from Indonesia.

The increase of firms productivity executed with Lean Manufacturing approach

by identifying the types of waste occuring on the company's production floor

based on 8 types of Toyota waste.

By doing this research, the number of company's productivity obtained more

optimally by the increasing of total production minimum until 25% and the

production costs is also descreased minimum until Rp.7, 386 per pair of shoes

when compared with the actual condition of the company. The proposal

provided to the firm is expected to help the company to overcome the existing

problems, so the company can become a more productive and can compete with

imported products mainly from China.

Keywords: Productivity, Lean Manufacturing, Waste

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