## ABSRACT

Human Resources has a very important role in operational activities in the company. Every company should be able to maintain, maintain and improve the quality of its Human Resources performance. one phase that can be done is to give attention to motivation to all employees. As done in PT.Bank Negara Indonesia (Persero), the authors are interested to examine the Influence of Motivation on Employee Performance X Unit of PT.Bank Negara Indonesia (Persero), Tbk Branch of Perintis Kemerdekaan Street Bandung.

This research was conducted at X Unit of PT.Bank Negara Indonesia (Persero), Tbk Branch of Perintis Kemerdekaan Street Bandung, using motivation as independent variable and performance as dependent variable. The purpose of this study to determine how the influence of work motivation on employee performance X Unit of PT.Bank Negara Indonesia (Persero), Tbk Branch of Perintis Kemerdekaan Street Bandung.

This research is descriptive and causal research. The population in this research is employees of X Unit of PT.Bank Negara Indonesia (Persero), Tbk Branch of Perintis Kemerdekaan Street Bandung, amounting to 45 employees. In this study, all populations were sampled. Data analysis used included validity test, realibility test, classical assumption test and simple linear regression analysis.

From the research results obtained employee responses on the motivation of work on X Unit of PT.Bank Negara Indonesia (Persero), Tbk Branch of Perintis Kemerdekaan Street Bandung included into the high category with a percentage of 77.3% and about employee performance included into the high category with the percentage 78,0%. Based on the results of the coefficient of determination of work motivation affect the performance of 48.0% while the remaining 52.0% diepngaruhi by other variables not examined in this study.

The conclusion obtained that the company needs to provide motivation to employees to improve employee performance of X Unit of PT.Bank Negara Indonesia (Persero), Tbk Branch of Perintis Kemerdekaan Street Bandung

**Keywords:** Motivation, Employee Performance, Organizational Behavior, Human Resource Management