ABSTRACT

The transition of online business from website to mobile-app-based business is increasing

as the times progress. Thus, Traveloka, one of the largest online travel agents in Indonesia,

which initially provided flight ticket and hotel room booking service via a website, began to

create a mobile app that can be accessed by using smartphone. The objective of creating the

mobile app is to provide convenience to potential buyers with superior and updated features.

The purpose of this study is to analyze the factors in modified UTAUT2 model consisting

of Performance Expectancy, Effort Expectancy, Social Influence, Facilitating Conditions,

Hedonic Motivation, Perceived Security, and Habit which influence consumer behavioral

intention in Indonesia in using Traveloka Mobile application.

Quantitative studies with causal types were used in this study. While the Analysis

Method using Partial Least Square with the help of SmartPLS 2.0 program. The data used are

103 data from valid respondent who ever used Traveloka mobile app and domiciled in Indonesia

collected through online questionnaire consisting of 30 items and 8 constructs using purposive

sampling method.

The result shows that factors that influencing the Behavioral Intention on the adoption

and use of Traveloka mobile app service in Indonesia sequentially starting from the greatest

influence are Habit and Performance Expectancy. Meanwhile, the factor that influences the Use

Behavior is Behavioral Intention and the moderate variables of Age Influence Performance

Expectancy in Behavioral Intention and Education Level influence Habit on Behavioral Intention.

The implications of this study are expected to help management to know which factors

are the consumers preferences in terms of technology that carried by Traveloka mobile app.

Keyword: Mobile Application, Technology Acceptance, UTAUT2, Behavioral Intention

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