ABSTRACT

Saint Barkley is a footwear company from the city of Bandung established in

2012. The method used is in accordance with the Product Attribute mix, that are

Product Quality, Product Features, Product Brands, Product Design and Product

Packaging. This study aims to determine what product attributes are the most dominant

and the least dominant in Saint Barkley shoes.

The research method used quantitative descriptive research method. Research

data was obtained from questionnaires. The population in the study did not know

certain about the number of consumers of Saint Barkley Shoes, then the bernouli

formula was used to determine the sample. Respondent selection technique is simple

random sampling with 100 people. The scale model used the Likert scale and

descriptive analysis

Based on the results of the study Product quality is the most dominant variable

with an average of 85.2%. While the least dominant variable is the Product Brand with

an average of 81.13%. From all the variables of Saint Barkley shoes product attributes

obtained on average by 83.2%, this indicates that the product attributes of Saint

Barkley shoes are in good category.

Keyword: Product Attributes