ABSTRACT

PT. Pikiran Rakyat Bandung & is a service company that moves in the field

of hospitality. Corporate image needed to face competition with competitors, from

it to PT. Pikiran Rakyat need Sponsorship Activities to create the corporate image

and better known by the public. The purpose of this research was to know how

Sponsorship Activities based on respondent, how the Brand Image based on

respondent, and how great the influence of Sponsorship Activities against the Brand

Image of PT. Pikiran Rakyat.

This research is a descriptive method quantitative research and verifikatif.

The research sample is 100 respondents who know the Sponsorship Activities PT.

Pikiran Rakyat Bandung. Data collection tools used are questionnaire, observation,

and study of the literature. The results of a questionnaire processed spread through

the help of microsoft excel 2013 and SPSS version 23. data analysis techniques used

in this study is a simple linear regression with the help of SPSS software version

23.

The research results reveal the magnitude of the Sponsorship Activities

value of 79.40% in the high category, while the value of the Brand Image of 80.75%

in the high category. The influence of Sponsorship Activities against the Brand

Image of 95.1% while the rest is a. 4.9% is explained by other variables that are

not described in the model presented in this study, such as Brand Ambassador,

Brand Awareness, and Brand Equity.

Keywords: Sponsorship, Brand Image