ABSTRACT

UKM Keripik Ilil is one of the Small Medium Enterprise (SME) in the field of

culinary snack food in Bandung city which process banana into banana's chips

called Keripik Pisang Ilil. UKM Keripik Ilil wants to expand market and sell

Keripik Pisang Ilil to major retailers such as Yogya and Borma. However, the

company goal is still not achieveable because the packaging of Keripik Pisang Ilil

has not been standardized yet. it is felts by customer after the preliminary study to

determine the customer response to the packaging of Keripik Pisang Ilil. Therefore,

UKM Keripik Ilil should improve the packaging of the product so that it could

attract more customer and can be sold at major retailers.

This research aimed to give recommendation of improved packaging design of

Keripik Pisang Ilil based on the needs and customer wants. This research is using

Quality Function Deployment Method because this method is a customer-oriented

which will improve customer satisfaction. QFD is done by using a two-stages and

one other stage is concept development. This research uses a true customer needs,

Cano Category and Values Category Customer Satisfaction Value as an input.

From the research results, can be identified there are 28 attributes customer needs

related to packaging of Keripk Pisang Ilil. From the identified attribute there are

17 Technical Requirements that need to be considered in packaging design, and

there are also 8 Critical Part which each target translated into recommendation of

Keripik Pisang Ilil Packaging.

Keyword: Packaging, Quality Function Deployment, True Customer Needs,

House of Quality, Part Deployment