ABSTRACT

This study attempts to know how big the influence of social media marketing

through official account line starbucks indonesia towards interest in buying bandung

consumers. This study using the independent variable social media marketing by

online communities, dimensions, interaction sharing of content, accessility, and

credibelity. The dependent variable, buying interest its dimensions transaksional,

interest refensial, interest prefensial, interest. This study using quantitative methods

to technique descriptive, data analysis the, normality the simple, linear regression the

determination and the hypothesis. Sampling techniques used in research is the

probability of sampling simple random sampling, using slovin formula, with the

number of 100 respondents

The hypothesis shows that social media marketing through official account line

starbucks influences consumer buying interest in the city of bandung. thitung (24.831) >

t_{tabel} (1.660), and the results of the determination shows that social media marketing

(online communities, interaction sharing of content, accessility, and credibelity) to

exert an influence upon purchase of 86,1%, while the rest 13,9% influenced by other

factors that is not incorporated into this research. So, it can be concluded that social

media marketing can not stand alone in buying interest on a, But it requires other

factors like e-wom, advertising and customer enagagement.

Key Word: social media marketing, minat beli, official account LINE

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