

## DAFTAR ISI

|   |      |
|---|------|
| <b>LEMBAR PENGESAHAN.....</b>                               | i    |
| <b>HALAMAN PERNYATAAN.....</b>                              | ii   |
| <b>HALAMAN PERSEMBAHAN.....</b>                             | iii  |
| <b>KATA PENGANTAR.....</b>                                  | iv   |
| <b>ABSTRAK.....</b>   | vi   |
| <b>ABSTRACT.....</b>  | vii  |
| <b>DAFTAR ISI.....</b>                                      | viii |
| <b>DAFTAR TABEL.....</b>                                    | xi   |
| <b>DAFTAR GAMBAR.....</b>                                   | xii  |
| <b>DAFTAR LAMPIRAN.....</b>                                 | xiv  |
| <b>BAB I PENDAHULUAN.....</b>                               | 1    |
| 1.1. Gambaran Umum Objek Penelitian.....                    | 1    |
| 1.1.1 Profil Candi Gedongsongo.....                         | 1    |
| 1.1.2 Letak Wilayah Candi Gedongsongo.....                  | 3    |
| 1.1.3 Sejarah Candi Gedongsongo.....                        | 4    |
| 1.1.4 Fasilitas Pendukung di Kawasan Candi Gedongsongo..... | 4    |
| 1.2. Latar Belakang Penelitian.....                         | 8    |
| 1.3. Rumusan Masalah.....                                   | 22   |
| 1.4. Tujuan Penelitian.....                                 | 23   |
| 1.5. Manfaat Penelitian.....                                | 23   |
| 1.5.1 Manfaat Praktis.....                                  | 23   |
| 1.5.2 Manfaat Teoritis.....                                 | 23   |
| 1.6. Sistematika Penulisan Laporan Tugas Akhir.....         | 23   |
| <b>BAB II TINJAUAN PUSTAKA.....</b>                         | 25   |
| 2.1 Kajian Teori.....                                       | 25   |
| 2.1.1 Definisi Teori.....                                   | 25   |
| 2.1.2 Grand Teori, Middle Teori dan Applied Teori.....      | 25   |
| 2.1.3 Definisi Manajemen.....                               | 26   |
| 2.1.4 Pemasaran.....  | 26   |

|        |                                     |    |
|--------|-------------------------------------|----|
| 2.1.5  | Pariwisata.....                     | 27 |
| 2.1.6  | Perilaku Konsumen.....              | 28 |
| 2.1.7  | <i>Relationship Marketing</i> ..... | 32 |
| 2.1.8  | <i>Experiential Marketing</i> ..... | 33 |
| 2.1.9  | Kepuasan Pengunjung.....            | 35 |
| 2.1.10 | Loyalitas.....                      | 37 |
| 2.1.11 | Hubungan Antar Variabel.....        | 40 |
| 2.2    | Penelitian Terdahulu.....           | 42 |
| 2.3    | Kerangka Pemikiran.....             | 53 |
| 2.4    | Hipotesis Penelitian.....           | 53 |
| 2.5    | Ruang Lingkup Penelitian.....       | 54 |

### **BAB III METODE PENELITIAN55**

|       |  |    |
|-------|--|----|
| 3.1   | Jenis Penelitian.....                            | 55 |
| 3.2   | Variabel Operasional dan Skala Pengukuran.....   | 56 |
| 3.2.1 | Variabel Operasional.....                        | 56 |
| 3.2.2 | Skala Pengukuran.....                            | 58 |
| 3.2.3 | Tahapan Penelitian.....                          | 60 |
| 3.3   | Populasi dan Sampel.....                         | 60 |
| 3.3.1 | Populasi.....                                    | 60 |
| 3.3.2 | Sampel.....                                      | 61 |
| 3.4   | Sumber Data dan Teknik Pengumpulan Data.....     | 65 |
| 3.4.1 | Sumber Data.....                                 | 65 |
| 3.4.2 | Teknik Pengumpulan Data.....                     | 66 |
| 3.5   | Analisis Deskriptif.....                         | 67 |
| 3.6   | <i>Method Successive Interval (MSI)</i> .....    | 69 |
| 3.7   | Model Analisis Data.....                         | 70 |
| 3.7.1 | <i>Structural Equation Modelling (SEM)</i> ..... | 70 |
| 3.7.2 | <i>Partial Least Square (PLS)</i> .....          | 70 |
| 3.7.3 | SEM dengan PLS.....                              | 70 |
| 3.7.4 | Struktur Model Penelitian.....                   | 71 |
| 3.7.5 | Uji Validitas dan Reliabilitas.....              | 72 |
| 3.7.6 | Model Analisis Persamaan Struktural.....         | 76 |
| 3.7.7 | Uji Hipotesis.....                               | 76 |

|  |            |
|--|------------|
| 3.7.8 Alasan Penggunaan Metode Penelitian.....                         | 78         |
| <b>BAB IV HASIL PENELITIAN DAN PEMBAHASAN.....</b>                     | <b>80</b>  |
| 4.1 Pengumpulan Data.....  | 80         |
| 4.2 Karakteristik Responden.....                                       | 80         |
| 4.2.1 Karakteristik Responden Berdasarkan Jenis Kelamin.....           | 81         |
| 4.2.2 Karakteristik Responden Berdasarkan Usia.....                    | 81         |
| 4.2.3 Karakteristik Responden Berdasarkan Pekerjaan.....               | 82         |
| 4.2.4 Karakteristik Responden Berdasarkan Pendapatan.....              | 83         |
| 4.2.5 Karakteristik Responden Berdasarkan Jumlah Kunjungan.....        | 84         |
| 4.3 Analisis Deskriptif.....   | 84         |
| 4.3.1 Analisis Deskriptif Variabel <i>Experiential Marketing</i> ..... | 85         |
| 4.3.2 Analisis Deskriptif Variabel Kepuasan Pengunjung.....            | 90         |
| 4.3.3 Analisis Deskriptif Variabel Loyalitas Pengunjung.....           | 94         |
| 4.4 <i>Structural Equation Modelling</i> (SEM).....                    | 97         |
| 4.4.1 Hasil Pengujian Model Pengukuran ( <i>Outer Model</i> ).....     | 98         |
| 4.4.2 <i>Fornell Larcker Criterion</i> .....                           | 102        |
| 4.4.3 <i>Heterotrait-Monotrait Ratio of Construct</i> .....            | 103        |
| 4.4.4 Hasil Pengujian Model Struktural ( <i>Inner Model</i> ).....     | 105        |
| 4.5 Pembahasan Hasil Penelitian.....                                   | 112        |
| <b>BAB V KESIMPULAN DAN SARAN.....</b>                                 | <b>117</b> |
| 5.1 Kesimpulan.....  | 117        |
| 5.2 Saran.....   | 118        |
| 5.2.1 Bagi Pengelola.....  | 118        |
| 5.2.2 Bagi Akademisi.....  | 120        |
| <b>DAFTAR PUSTAKA.....</b>   | <b>122</b> |
| <b>LAMPIRAN.....</b>   | <b>126</b> |