ABSTRACT

Since the end of 2017, private label products are growing rapidly. It is based on

the data cited kemenperi of Jawa Pos where the rapidly growing private label business

despite weaker purchasing power amid a late start in 2017, even private label products

proved to be a "savior" to boost sales. This study aims to determine whether the price

and product structuring influence buying interest Indomaret product Bojongsoang

Branch Bandung.

This research use descriptive research with quantitative approach causality.

made to the private label consumer products in Indomaret Bojongsoang Bandung. In this

study, data were collected by questionnaires to 100 respondents were taken

nonprobability sampling

Based on these results and the price of product structuring positive and

significant impact on the simultaneous buying interest amounted to 52.7%. and partially

show the price variable (X1) positive and significant impact on the partial purchase

interest of 30.6%. Later on product structuring variable (X2) positive and significant

impact on buying interest at 22,.1%.

We can conclude price and product structuring together - the same effect

simultaneously on buying interest, with a significance level of 0.000 < 0.05. This shows

that the accepted and rejected.!"!#

Keywords: Price, Display Product and Buying Interest

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