

## ABSTRACT

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*Yes No Limite is a trading company that sells plain shirts, positive shirts, short or long jogger pants, and plain jackets. In the sales process, Yes No Limite still uses social media such as WA and Instagram to market products and record the number of customer purchases. The obstacle faced is that the admin is overwhelmed in recording orders received via WA or Instagram. To overcome these obstacles, a web-based application was created to calculate sales based on discounts. This web-based application aims to facilitate the company's business processes in managing sales. This application was built using the PHP programming language and MySQL database. The method used in this final project is the Software Development Life Cycle (SDLC) method using the prototype method as a development model in building this application. This application manages sales, displays discounted prices, generates sales and income reports, records general journals, ledgers, and displays stock items*

*Keywords: Sales; Web-based; PHP; MySQL; Prototype; Piece*