

## **ABSTRACT**

*Basically the main goal of the company is to get optimal profit. The company's efforts to obtain profits in accordance with the target is to develop a good profit planning by observing what factors can affect profits. One of them is by developing a strategy by assessing cash flow and BOPO ratios.*

*The purpose of this study was to determine operating cash flow and operating costs & operating income (BOPO) to net income simultaneously and partially, in this study using the object of manufacturing companies in the food and beverage sub-sector listed on the Indonesia Stock Exchange in 2016-2021.*

*The population in this study amounted to 26 companies but there were only 12 companies that met the criteria to be used as samples in this study. The analytical technique used in this study is panel data regression analysis with data management using Eviews version 11.*

*The results obtained from this study are operating cash flow and BOPO jointly affect net income in food and beverage sub-sector manufacturing companies listed on the Indonesia Stock Exchange for the 2016-2021 period. Partially, operating cash flow has a significant positive effect on net income while BOPO has no effect on net income in food and beverage sub-sector manufacturing companies listed on the Indonesia Stock Exchange for the 2016- 2021 period.*

*Keywords: BOPO, Net Profit, Operating Cash Flow*