

DAFTAR ISI

ABSTRAK.....	i
<i>ABSTRACT</i>	ii
LEMBAR PENGESAHAN.....	iii
LEMBAR PERNYATAAN ORISINALITAS	iv
KATA PENGANTAR	v
DAFTAR ISI	vi
DAFTAR GAMBAR.....	ix
DAFTAR LAMPIRAN	xii
DAFTAR ISTILAH.....	xiii
Bab I PENDAHULUAN	1
I.1 Latar Belakang	1
I.2 Perumusan Masalah	6
I.3 Tujuan Penelitian	6
I.4 Batasan Penelitian	6
I.5 Manfaat Penelitian	7
I.6 Sistematika Penulisan	7
Bab II Tinjauan Pustaka	9
II.1 Perancangan	9
II.2 Enterprise Resource Planning (ERP)	9
II.2.1 <i>Definisi ERP</i>	9
II.2.2 Konsep Dasar ERP	10
II.2.3 Manfaat ERP.....	11
II.3 Sales and Distribution	12
II.4 UKM (Usaha Kecil Menengah)	15
II.4.1 Definisi UKM	15

II.4.2	Klasifikasi UKM.....	16
II.4.3	<i>Sales and Distribution</i> Pada UKM	17
II.5	Metodologi ASAP (<i>Accelerated SAP</i>).....	18
II.5.1	Definisi ASAP	18
II.5.2	<i>ASAP Roadmap</i>	18
II.6	<i>Blueseer ERP</i>	19
II.6.1	<i>Sales and Distribution Blueseer</i>	21
II.7	Penelitian Terdahulu	24
Bab III	Metodologi Penelitian	27
III.1	Kerangka Berpikir.....	27
III.2	Sistematika Penyelesaian Masalah.....	28
III.3	Pengumpulan Data	31
III.3.1	Sumber Data	32
III.3.2	Analisis Data.....	33
III.4	Pengolahan Data atau Proses Pengembangan Produk/Artefak	34
III.5	Metode Evaluasi.....	34
Bab IV	ANALISIS DAN PERANCANGAN.....	35
IV.1	<i>Project Preparation</i>	35
IV.1.1	<i>Project Planning</i>	35
IV.1.2	<i>Project Procedures</i>	38
IV.1.3	<i>Project Kick Off</i>	39
IV.1.4	<i>Technical Requirements Planning</i>	40
IV.1.5	<i>Project Check</i>	40
IV.2	<i>Business Blueprint</i>	40
IV.2.1	<i>Project Management</i>	41
IV.2.2	<i>Project Plan Update</i>	41

IV.2.3	<i>Business Process Hierarchy</i>	43
IV.2.4	<i>Design Existing Software Blueseer</i>	44
IV.2.5	Proses Bisnis <i>Existing</i>	47
IV.2.6	Analisis <i>Fit</i> dan <i>GAP</i>	52
IV.2.7	Proses Bisnis Usulan Sales & Distribution Pada Blueseer	55
IV.2.8	Proses Bisnis Sales & Distribution Usulan Pada RDP Carbon Kevlar	
	57	
IV.2.9	<i>Solution Design</i>	61
IV.2.10	<i>Solution Service Landscape and Architecture</i>	69
IV.2.11	Rancangan <i>Database</i>	71
IV.2.12	<i>Use Case Diagram</i>	72
IV.2.13	Fungsional <i>System and Training</i>	74
IV.2.14	<i>Activity Diagram</i>	74
IV.2.15	<i>Quality Check</i>	78
Bab V	KESIMPULAN DAN SARAN.....	80
V.1	Kesimpulan	80
V.2	Saran.....	80
	DAFTAR PUSTAKA.....	81
	LAMPIRAN	84
	VIDEO WAWANCARA.....	84