ABSTRACT

This research was conducted to determine the effect of product quality and brand

image on buying interest in Botol Sosro among Telkom University students. The purpose

of this study was to find out and analyze how the influence of product quality and brand

image on the intention to buy Teh Botol Sosro among Telkom University students and how

the influence of product quality and brand image partially and simultaneously on the

intention to buy Teh Botol Sosro.

This research uses quantitative research methods with descriptive-causality

research types. Sampling in this study used the Nonprobability Sampling and Purposive

Sampling methods with a total of 400 respondents, namely Telkom University students.

The data analysis technique used is descriptive analysis and multiple linear regression

analysis.

Based on the results of simultaneous hypothesis testing, product quality and brand

image have a significant effect on purchase intention of Teh Botol Sosro. This is evidenced

by the calculated F value > F table (120.520 > 3.018) and a significance value of 0.000

< 0.05. And the results of partial hypothesis testing show that product quality and brand

image have a significant effect on purchase intention of Teh Botol Sosro. Based on the

coefficient of determination, it was found that product quality and brand image had an

effect on purchase intention of 71.3% and the remaining 28.7% were influenced by other

variables not examined in this study.

Keywords: Product Quality, Brand Image and Purchase Intention

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