

DAFTAR TABEL

Tabel I. 1 Alternatif Solusi	6
Tabel II. 1 Perbandingan Dan Pemilihan Metode	25
Tabel III. 1 Kebutuhan Data	29
Tabel III. 2 Daftar Pertanyaan Pihak Internal Prove.co	30
Tabel III. 3 Daftar pertanyaan Customer profile.....	31
Tabel III. 4 Tujuh Pertanyaan Penilaian Model Bisnis	33
Tabel III. 5 Identifikasi Sistem Integrasi	34
Tabel IV. 1 Daftar Pertanyaan Business Model Canvas Eksisting	37
Tabel IV. 2 Daftar Pertanyaan Customer Profile.....	42
Tabel IV. 3 <i>Market Forces</i>	50
Tabel IV. 4 Industry Forces	50
Tabel IV. 5 Key Trends.....	51
Tabel IV. 6 Macroeconomic Forces.....	51
Tabel IV. 7 Bobot skor	52
Tabel IV. 8 Analisis SWOT.....	53
Tabel IV. 9 Value proposition Strength-weakness	55
Tabel IV. 10 Value proposition opportunities & Threat	55
Tabel IV. 11 Matrix TOWS Value Proposition.....	56
Tabel IV. 12 Strategi Usulan Value Proposition.....	56
Tabel IV. 13 Customer Interface Strength-weakness.....	57
Tabel IV. 14 Customer Interface Opportunities & Threat.....	58
Tabel IV. 15 Matrix TOWS Customer Interface	58
Tabel IV. 16 Strategi usulan Customer Interface.....	59
Tabel IV. 17 Infrastructure Strength-weakness	60
Tabel IV. 18 Infrastructure Opportunities & Threat	60
Tabel IV. 19 Matrix TOWS Infrastructure	61
Tabel IV. 20 Strategi Usulan Infrastructure	62
Tabel IV. 21 Revenue Streams Dan Cost Structure Strength - Weakness	63
Tabel IV. 22 Revenue Streams Dan Cost Structure opportunities & Threat.....	63
Tabel IV. 23 Matrix TOWS Revenue Streams & Cost Structure	63
Tabel IV. 24 Strategi Usulan Revenue Streams & Cost Structure.....	64
Tabel IV. 25 Pain relievers prove.co.....	65
Tabel IV. 26 Gain creators prove.co	65
Tabel IV. 27 Product dan service prove.co.....	66
Tabel IV. 28 Perbandingan Business Model Canvas Usulan dengan Eksisting.....	67
Tabel V. 1 Validasi Hasil Rancangan	75
Tabel V. 2 Implementasi Hasil Rancangan Usulan Model Bisnis Prove.co	81