## **ABSTRACT**

The company in this study is a state-owned enterprise transportation company that offers, supervises, and manages rail services in Indonesia. In meeting large needs, companies must have an effective and efficient procurement flow in order to meet all activities that take place in the company. The standard time for open auctions is 35 days, but in actual conditions the processing time is delayed for a maximum of 13 days. During 2022, there have also been 6 (six) reprocurements out of 129 procurements that occurred. This is because the file evaluation process is still carried out manually, repetition at the registration stage, entry of bid documents, and opening of the offer cover. information about the need for certain rare items and the quality of documents provided by users for the release of SP3 to logistics, and the unavailability of integrated databases, only static data such as Excel and Word. The obstacles faced by the company are the background for the author to make improvement proposals using business process improvement. The stages in business process improvement are organizing for improvement, understanding the process, streamlining, measurement and control, and continuous improvement. The limitations in this study are only limited to proposals for business process improvement. During the improvement process, the author conducts a business process analysis that is not optimal, for the next time the improvement process is carried out using tools in streamlining. The final result of this research is a proposed Open Auction business process with increased efficiency by 20%.

Keywords — [Business Process Improvement, Streamlining, Business Process]