ABSTRACT

With the widespread consumption of packaged snacks, which is still practiced by the majority

of young adults in Indonesia, as a practical solution when hungry in the midst of busy activities,

it can threaten the health of the body. On the other hand, the level of consumption of foods

containing fiber is still very low in Indonesia. This is because the consumption of foods that

contain fiber is highly recommended for daily nutritional needs, so many people are turning to

finding solutions by consuming ready-to-eat packaged foods that claim to be safe and healthy.

This phenomenon has led to the emergence of various healthy snack products as an alternative

to delicious and practical food but safe for consumption. Diasweet Fiberwafer is here as a

healthy snack that also tastes no less delicious with a high fiber content which of course has

various benefits for the body. Unfortunately, public knowledge of Diasweet Fiberwafer

products is still lacking and lagging behind when compared to similar competitor products. So

based on this, a promotion strategy is needed that is able to make Diasweet Fiberwafer

products better known by audiences with strong positioning with attractive media and

visualization

Therefore, the author seeks a solution by making a series of promotional designs for Diasweet

Fiberwafer products. In designing this promotion, the author uses qualitative research

methods including literature studies, observations at shops/supermarkets, interviews with

Brand Managers from PT Konimex & several target audiences, as well as distributing

questionnaires. In addition, the author also uses the analytical method using SWOT, AISAS,

and AOI so that from this process a creative big idea will be produced in the form of what to

say and how to say from promotion design using a series of interesting media and visuals. It is

hoped that the results of this research can help to increase brand awareness and stronger

positioning towards audiences, which is the problem with Diasweet Fiberwafer.

Keywords: Active, Nutritious, Healthy Snacks, Practical, Promotional, Fiber.

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