

DAFTAR TABEL

Tabel II.1 Perbandingan metode penyelesaian masalah	23
Tabel III.1 Kebutuhan data	27
Tabel III.2 Identifikasi sistem terintegrasi	30
Tabel IV.1 Daftar pertanyaan wawancara PPKS Unit Bogor	34
Tabel IV.2 Pertanyaan <i>customer profile</i>	50
Tabel IV.3 Kompetitor Humacoat.....	61
Tabel IV.4 Spesifikasi dan standar perancangan	67
Tabel IV.5 SWOT Customer Interface	71
Tabel IV.6 SWOT Value Proposition	74
Tabel IV.7 SWOT Cost/Revenue Streams.....	76
Tabel IV.8 SWOT Company Infrastructure.....	78
Tabel IV.9 Hasil kuisisioner SWOT Value Proposition Strength dan Weakness ...	81
Tabel IV.10 Hasil kuisisioner SWOT Value Proposition Opportunity	82
Tabel IV.11 Hasil kuisisioner SWOT Value Proposition Threat	83
Tabel IV.12 Matriks SWOT Value Proposition.....	83
Tabel IV.13 Strategi usulan Value Proposition.....	84
Tabel IV.14 Hasil kuisisioner SWOT Cost/Revenue Streams Strength dan Weakness	86
Tabel IV.15 Hasil kuisisioner SWOT Cost/Revenue Streams Opportunity.....	87
Tabel IV.16 Hasil kuisisioner SWOT Cost/Revenue Streams Threat.....	87
Tabel IV.17 Matriks SWOT Cost/Revenue Streams	87
Tabel IV.18 Strategi usulan Cost/Revenue Streams	88
Tabel IV.19 Hasil kuisisioner SWOT Company Infrastructure Strength dan Weakness.....	90
Tabel IV.20 Hasil kuisisioner SWOT Company Infrastructure Opportunity.....	91
Tabel IV.21 Hasil kuisisioner SWOT Company Infrastructure Threat.....	91
Tabel IV.22 Matriks SWOT Company Infrastructure	92
Tabel IV.23 Usulan Company Infrastructure.....	93

Tabel IV.24 Hasil kuisisioner SWOT Customer Interface Strength dan Weakness	94
Tabel IV.25 Hasil kuisisioner SWOT Customer Interface Opportunity	95
Tabel IV.26 Hasil kuisisioner SWOT Customer Interface Threat.....	96
Tabel IV.27 Matriks SWOT Customer Interface.....	97
Tabel IV.28 Strategi usulan customer interface.....	98
Tabel IV.29 Keseluruhan strategi usulan.....	100
Tabel IV.30 Pain Relievers	104
Tabel IV.31 Gain Creators	104
Tabel IV.32 Product and Services.....	105
Tabel IV.33 Analisis <i>Business Model Canvas</i> usulan.....	112
Tabel V.1 Validasi hasil rancangan model bisnis berdasarkan feasibility risk...	121
Tabel V.2 Validasi Business Model Canvas keseluruhan.....	123
Tabel V.3 Marketing plan Humacoat.....	131
Tabel V.4 Rekomendasi survei pelanggan individu	133