ABSTRACT

This research aims to investigate the influence of customer expectations and

perceived value on customer satisfaction among DINOTIS application users. The

research employs a descriptive quantitative method involving 100 respondents who

use DINOTIS application using non-probability purposive sampling. Data analysis is

conducted using SPSS 26. Partial hypothesis testing indicates that customer

expectations do not significantly affect customer satisfaction, whereas perceived

value significantly influences customer satisfaction. Simultaneous hypothesis testing

reveals that both customer expectations and perceived value have a significant

impact on customer satisfaction.

Keywords: Customer Expectation, Perceived Value, Customer Satisfaction.

viii