ABSTRACT

Financial technology (Fintech) has become an important innovation in the financial sector, providing convenience and efficiency for the public. Fintech users in Indonesia continue to increase, especially among Generation Y and Z. However, the low financial literacy rate of 49.68% by 2022 poses risks such as fraud and lack of transparency of services. However, the low level of financial literacy, which will only reach 49.68% by 2022, poses risks such as fraud and lack of service transparency. In this context, Market Discipline is an important element to increase user trust and encourage Fintech adoption.

This study aims to analyze the influence of Perceived Benefits, lifestyle, financial literacy, and Perceived Risk on the use of Fintech with Market Discipline as a mediating variable. The survey was conducted on 299 Generation Y and Z respondents in Indonesia using an online questionnaire. Data analysis using Structural Equation Modeling (SEM) method based on Partial Least Square (PLS).

The results showed that Perceived Benefits have a significant positive effect on the use of Fintech, which means that the greater the Perceived Benefits, the higher the user interest. Lifestyle also has a positive influence, especially for individuals with a modern lifestyle. Financial literacy contributes positively to maximizing the use of Fintech. In contrast, Perceived Risk has a negative effect, indicating that Perceived Risk reduces the intention to use Fintech. Market Discipline is shown to play an important role as a mediator, where this discipline mechanism increases user trust by ensuring transparency and oversight of Fintech services.

This research also reveals that Generation Y is more influenced by economic benefits, while Generation Z is more driven by technological convenience. This research contributes by integrating Market Discipline as a mediating variable, offering new insights for Fintech developers and policy makers to improve financial literacy and consumer protection mechanisms.

Keywords: Fintech, Lifestyle, Financial Literacy, Perceived Benefit, Perceived Risk, Market Discipline.